

# Ocean Marine Insurance

Markel Global  
Insurance



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Markel Global Insurance is dedicated to the specialized needs of sophisticated insureds and producers. Our underwriters bring meaningful expertise and advanced technical analysis to each transaction in the areas of excess liability, professional liability, property, and marine. Markel Global Insurance has a network of offices located in jurisdictions that allow customized solutions for the long-term needs of our customers.

## Overview

At Markel Global Insurance, we have ocean marine specialists working with you to provide for your customers' insurance needs. We are focused on maintaining a consistent, financially sound, and reliable market with the ability to quickly adapt to change.

Our marine team has one of the strongest leaderships in the industry. Together we have over 150 years of underwriting and management experience. We have extensive expertise in ocean marine insurance and take pride in being innovative and creative with our comprehensive insurance programs on a worldwide basis. Our marine offices are strategically located to service our business partners.

With years of experience in this diverse line of insurance, our underwriters will work closely with you to craft coverage for your clients' ocean marine needs.

## Ocean cargo

### Underwriting approach

- Offers worldwide transportation and stock insurance
- Domestic and foreign inland coverages
- Installations and exhibitions
- Global claims and loss prevention services
- State-of-the-art underwriting platform
- OFAC compliant on-line certificates of insurance
- Account underwriting on its own risk characteristics
- Flexibility and creativity to solve the assured's needs
- Experienced, decisive field underwriters
- Inland marine products to support ocean lines
- Dedicated marine claims group

### Capacity utilization

- \$25m any one conveyance
- \$25m any one storage location
- Minimum premium \$5,000

### Underwriting information

- Completed application
- 3 to 5 year loss history
- Credit report

### Client profile

- Importers/exporters
- Manufacturers
- Distributors
- Logistics companies
- Retailers

### Specialty niche

- Global programs
- Revenue recognition
- Stock thru-put

## Hull, P&I, and marine liability

### Underwriting approach

- Provides first party and third party coverages for owners and operators of vessels and related maritime interests
- US brown water
- Primary and excess

### Capacity utilization

- \$5m per vessel
- \$1m P&I
- \$1m miscellaneous primary liability
- \$10m marine excess liability
- Minimum premium \$5,000

### Underwriting information

- Completed application
- 3 to 5 year loss history
- Credit report

### Client profile

- Tug and barge operators
- Inland and coastal vessels
- Marine construction
- Terminal operators
- Wharfingers
- Stevedores
- Ship repairers
- Charterers
- Government entities
- Marina operators

## Contacts

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