

Public entity pool reinsurance

Markel Global Reinsurance



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Overview

At Markel Global Reinsurance, our experienced team of public entity underwriters understands the unique risk characteristics of public sector operations. We specialize in creative risk transfer solutions using multiple lines of coverage to meet the unique needs of the public sector.

Markel Global Reinsurance provides public entity pool risk transfer solutions on an excess of loss basis. We can attach at the pools self-insured retention or at higher excess layers. We can write the coverage on a proprietary, non-admitted form, or using a reinsurance treaty form. Finally, on a reinsurance placement, we are amenable to participating with other markets.

Our underwriting team utilizes a dynamic pricing tool designed specifically for public entities. As a result, the model determines a rate that is representative of the unique experience and exposure data submitted by our pool clients.

Our public entity pool reinsurance offers customized programs for government risk solutions including:

- Pools
- Trusts
- Reciprocal
- JPAs

Target classes

- Municipalities (cities, towns, villages)
- Schools (public K-12, community colleges, charter)
- Special districts (water, sewer, park)
- Public housing authorities
- Non-profits
- Counties

Casualty

We specialize in underwriting a broad suite of casualty coverages that can be integrated with Markel's companion lines to create a tailored insurance or reinsurance solution.

Casualty coverages

- General liability
- Auto liability
- Police professional
- Public officials E&O
- School board E&O
- Incidental medical malpractice
- Employment practices liability
- Employee benefits
- Garage keepers legal liability

Guidelines

- Minimum SIR of \$100,000
- Minimum premium of \$350,000
- Offer reinsurance or direct excess insurance as excess of loss with up to \$10 million in capacity. On reinsurance placements we can consider participating along with other markets.

Markel specializes in creative strategies that allow for a gradual increase or decrease in our pool clients' risk retention through the use of:

- Annual aggregate deductibles (corridor)
- Aggregate attachment point (i.e. 'stop-loss' or 'basket aggregate') for third party coverages or combined first and third party coverages

Property

We seek long-term partners and are looking to focus on relationship-driven transactions. While we can offer excess capacity on a shared and layered basis, our preference is to engage in strategic conversations and provide solutions where terms and conditions are at the center of the conversation. Our creative team of underwriters can offer tailored coverages and extensions on a direct basis or as reinsurance.

Available capacity

- \$50 million in all risk capacity
- \$25 million of flood and earthquake coverage
- Up to \$10 million in California earthquake
- Up to \$10 million in critical wind

DataBreachSM (cyber liability)

DataBreach (cyber liability) responds to both liability and first-party costs arising from either the actual or potential unauthorized access to a pool member's computer system.

Markel's DataBreach allows you to customize the coverage to fit your members' needs.

Available coverages

Liability arising from:

- Identity theft
- Privacy violations
- Malicious use of the member's system
- Distribution of virus, malware, or other harmful code
- Regulatory investigations, including PCI-DSS actions

Breach mitigation expenses such as:

- Notification to affected individuals
- Voluntary credit monitoring
- Public relations expenses
- Legal fees and other necessary expenses incurred to comply with security breach notice laws

DataBreach loss to member (first-party coverage):

- Data and system restoration
- Extra expense to remain functional while recovering from an incident
- Forensic investigation
- Loss of money, securities, or other financial instruments
- Extortion demands

Electronic media liability arising out of the content of the member's website:

- Libel, slander, or defamation
- Invasion of privacy or infringement of the right of publicity
- Emotional distress, mental anguish
- Copyright, service mark, trademark infringement

Available capacity

- \$10 million for data privacy/security liability, electronic media injury, and first-party costs
- \$1 million for breach mitigation

Markel maintains relationships with Experian and Fishnet Security for various breach response services. Markel also has in place experts in handling data breach claims and relationships with multiple law firms with expertise in privacy, data security, media, and intellectual property issues.

Presentations and awareness materials

- Markel has well-known experts in cyber security and data breach insurance on their team
- Markel is able to create custom materials and presentations for PE members' education

Environmental impairment liability

Markel's environmental impairment site liability coverage options (EIL) have redefined public entities' ability to protect their fixed real estate assets and construction/maintenance operations from environmental risk.

Our suite of environmental impairment liability products is highly customizable to create risk management solutions for public entity pool needs. The EIL product is designed to protect public entities from first- and third-party claims. This product can also be integrated with Markel's other suite of environmental products to create a customized, unique insurance solution or an addition to a reinsurance memorandum of coverage.

Coverage structure

Single location programs and portfolio programs for:

- Residential or habitational exposures (schools, higher education, public housing, etc.)
- Public entity operations including utilities, construction/maintenance operations
- Brownfield development
- Capacity products over non-Markel primary and lead EIL offerings

Policy highlights

- First- and third-party clean up costs
- Bodily injury and property damage
- Legal defense costs
- Broadly defined natural resources damage
- Loading and unloading and transportation
- 60-day automatic extended reporting
- Restoration costs
- Illicit abandonment
- Circumstance reporting provision

Available capacity

\$15 million

Workers compensation (buffer layer)

Workers compensation coverage is an added benefit that Markel can provide public entity pools. The Markel underwriting team will utilize its broad experience to customize a workers compensation solution that supplements the broader insurance program.

Markel's product is available under the following guidelines:

- Buffer layers only
- Attach at pool's retained layer to provide capacity up to statutory market's attachment point
- Direct excess insurance or reinsurance
- Can add line to aggregate attachment point (stop-loss) product

Available capacity

\$1 million

Claims

Our experienced claims team is dedicated to our public entity business. They partner with our clients' in-house claims teams or third-party administrators to handle claims under a cost effective and collaborative strategy, enhanced by our periodic claims audits and paperless claims system.

Contact

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