

Specialty reinsurance

Markel Global Reinsurance



Specialty reinsurance

Overview

Markel Global Reinsurance sources business through the broker market. We target clients with strong balance sheets, demonstrated market expertise, a proven management strategy, and the ability to provide comprehensive exposure data.

Markel Global Reinsurance's underwriting approach includes:

- Evaluation of deals using underwriting judgment, historic experience, and multiple vendor models where appropriate as well as a balance of quantitative and qualitative underwriting techniques
- Understanding of exposure at a deep level

Capacity

Markel Global Reinsurance normally offers capacity of up to \$10 million for most specialty reinsurance classes, but this number may be exceeded in certain circumstances.

Agriculture

Products

- Proportional and stop loss

Target regions

- USA and Canada

Target classes

- MPCI, hail and related coverages

Aviation

Products

- XOL and quota share, including retrocessions

Target regions

- Worldwide

Credit

Products

- Quota share and XOL

Target classes

- Structured or whole turnover

Target regions

- Worldwide

Marine & energy

Products

- Quota share, XOL, multi class structured to client's needs

Target classes

- Onshore and offshore classes
- Specialty marine and niche classes
- Regional writers and established international carriers

Mortgage

Capacity

- Treaty specific

Products

- Pro rata and aggregate XOL

Target regions

- Worldwide

Political risk

Products

- Quota share and XOL

Target classes

- Political risk and ancillary perils

Target regions

- Worldwide

Surety

Products

- XOL and quota share

Target classes

- Contract and commercial

Target regions

- USA; incidental international

Terrorism

Products

- Occurrence XOL and aggregate on worldwide basis

Target classes

- Terror including PV and ancillary classes

Whole account

Products

- Multi class XOL, aggregate covers, and quota share on worldwide basis

Target clients

- Regional writers and established international carriers

Workers compensation

Products

- Quota share, per person XOL, per occurrence XOL

Target classes

- Specialty writers, stock, and mutual companies
- Regionals, state funds, and start-ups
- Excess and surplus writers

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